



## **EMPLOY MILWAUKEE BOARD OF DIRECTORS**

---

### **EXECUTIVE COMMITTEE MEETING**

**May 22, 2025 – 10:00 AM**

Employ Milwaukee – 2342 N. 27<sup>th</sup> Street, Milwaukee, WI 53210

Via Video Conference (MS Teams)

### **APPROVED MINUTES**

---

**Members Present:** Carla Cross (Chair), Andres Gonzalez, Edgar Delgado, Julie Cayo

**Members Absent:** Mark Kessenich

**Employ Milwaukee Staff Present:** Annemarie Probst, Brenda King

**Guests Present:** N/A

#### **1. Call to Order**

Chair Carla Cross called the meeting to order at 10:02 a.m.

#### **2. Minutes**

Andres Gonzalez motioned for approval of March 11, 2025, minutes. Edgard Delgado seconded. The minutes were approved unanimously.

#### **3. Interim CEO and CFO Update**

Julie Cayo shared the Federal Funding Updates:

Department of Labor released the WIOA Adult, Dislocated Worker, and Youth Activities Program allotments for PY2025. The allotments were part of the Continuing Resolution that expires on 9/30/25 and should be spent between 7/1/25 – 6/30/27. Wisconsin allotment has an approximate 5-6% decrease across the 3 programs. Recommendations to increase efficiency by streamlining some processes. Will not exceed 35% on training and 20% on paid work experience. Implementation of training wait list as needed, currently in place for Adult and Youth programs. Update training policies to support high impact investments and use data-driven methods to more precisely set aside training funds.

For the FY26 Budget under the Congressional Budget Act 1974 Congress is allowed to make changes to spending, revenues, and federal debt limit. Large cuts in discretionary spending are being planned that could impact CDBG, Job Corps and WIOA. Recommendations are utilizing funding advocacy through membership and other organizations. Develop WIOA budget models that will anticipate the reductions, continue updating policies and processes to support efficiency. Explore new revenue sources and review the funding land to identify partners who would mutually benefit.

## **CFO Report**

AnneMarie Probst shared that we are focusing on fiscal years 2025, 2026, and 2027. Fiscal year 2023 was challenging. Currently, for fiscal year 2025, we project a net gain, though our revenue is expected to be lower at around \$14.5 to \$15 million due to uncertainties in government funding. This cautious approach has made it harder to cover overhead costs, but we're working closely with the Department of Labor (DOL) and remain optimistic about ending fiscal year 2025 positively. We are also working with (DOL) on a contract that allows us to directly charge some outsourced IT costs for specific programs, helping us manage resources more effectively. Our MEDC line of credit, currently at \$725,000 and extended until October 21, will be restructured to support day-to-day expenses and address our cash deficit. We appreciate MEDC's partnership and favorable interest rates.

Additionally, we are in discussions with WCS about renewing our partnership, ending in December. We are reevaluating our space needs and may give back some unused area. Ideally, we'd like to sign a three-year lease instead of a five-year one for flexibility, while ensuring it remains cost-effective.

### **4. Board Chair - No Update**

Carla Cross shared that Andres and herself meet regularly, and they met with the Mayor to give him an update on how things are going with the agency. The Mayor office has requested that we highlight the all the positive things the agency does. Carla suggested that the Agency looks at radio segments to promote the programs that the agency offers.

### **5. Committee Report**

#### **a. Governance, Nominating, & Compliance**

Edgard Delgado reported that the Committee just met, and they reviewed the compliance of the Board and Committees and there will be 2 vacancies coming June 30<sup>th</sup>, both are business representatives, so they will review for replacements. Julie shared that they have started their annual review of policies that the approvals will come from the Program and Personnel, Finance & Audit Committees.

#### **b. Program Committee**

Julie Cayo reported that they have restructured the meeting to create a program index reports the grants, then all members receive a separate packet prior to the meeting that has all the current outcomes for each program. They did have 6 contracts that are included in the Executive Packet for the committee's review. This allows for the meeting to be less presenting.

#### **Approval Items**

Andres Gonzalez moved to approve the contracts under the Program Committee, Edgard Delgado seconded, contracts passed unanimously.

#### **c. Youth Committee**

A proud partner of the  **americanjobcenter** network

Employ Milwaukee is an Equal Opportunity employer and service provider. If you need this information or printed material in an alternate format, or in different language, please contact us at (414)-270-1700. Deaf, hard of hearing, or speech impaired callers can contact us through Wisconsin Relay Service at 7-1-1.

The Youth Committee does have a new Chair, which is Michael Harris, that is the Chief Administration Officer for Milwaukee Public Schools. The committee discussed Earn and Learn, Camp Rise, YouthBuild and WIOA in school and out of school youth. The committee was very engaged and had good discussion during the meeting.

**d. Personnel, Finance and Audit Committee**

Annemarie Probst shared the information earlier in the CFO report with no additional questions from the committee in regard to the FY26 Budget.

Andres Gonzalez moved for an approval of the Fiscal 2026 Budget, Carla Cross seconded, and the motion passed unanimously.

Andres Gonzalez shared that in the committee packet there is the MOU for the One Stop Operator that needs the committee's approval. Julie Cayo shared that it is a required function of WIOA that we collaborate with the WOW counties which are Kenosha, Racine and Walworth. They agreed to scale back from previous years and have this position more efficiently.

Andres Gonzalez moved for approval of the MOU for the One Stop Operator; Edgard Delgado seconded the motion, the motion carried unanimously.

The committee entered a closed session at 9:05 am pursuant to Section 19.85 (1) (c) and (e) of the Wisconsin Statutes upon a motion by Andres Gonzalez, seconded by Edgard Delgado, that was unanimously approved.

The Committee exited closed session at \_\_\_\_ upon a motion by \_\_\_\_\_, seconded by \_\_\_\_\_

**6. Other Items**

None to report

**Chair Carla Cross adjourned the meeting at \_\_\_\_ PM.**

**Next Board of Directors Meeting: June 11, 2025 – Annual Meeting, In Person**

**Next PFA Committee Meeting: August 21, 2025**

A proud partner of the  **americanjobcenter** network

Employ Milwaukee is an Equal Opportunity employer and service provider. If you need this information or printed material in an alternate format, or in different language, please contact us at (414)-270-1700. Deaf, hard of hearing, or speech impaired callers can contact us through Wisconsin Relay Service at 7-1-1.