

# Health Care and Social Assistance in Milwaukee County, WI





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# What is Lightcast Data?

Lightcast data is a hybrid dataset derived from official government sources such as the US Census Bureau, Bureau of Economic Analysis, and Bureau of Labor Statistics. Leveraging the unique strengths of each source, our data modeling team creates an authoritative dataset that captures more than 99% of all workers in the United States. This core offering is then enriched with data from online social profiles, resumés, and job postings to give you a complete view of the workforce.

Lightcast data is frequently cited in major publications such as *The Atlantic*, *Forbes*, *Harvard Business Review*, *The New York Times*, *The Wall Street Journal*, and *USA Today*.



**Forbes** 

Harvard Business Review The New Hork Times WSJ





# **Report Parameters**

## 1 Industry

62 Health Care and Social Assistance

# 1 County

55079 Milwaukee County, WI

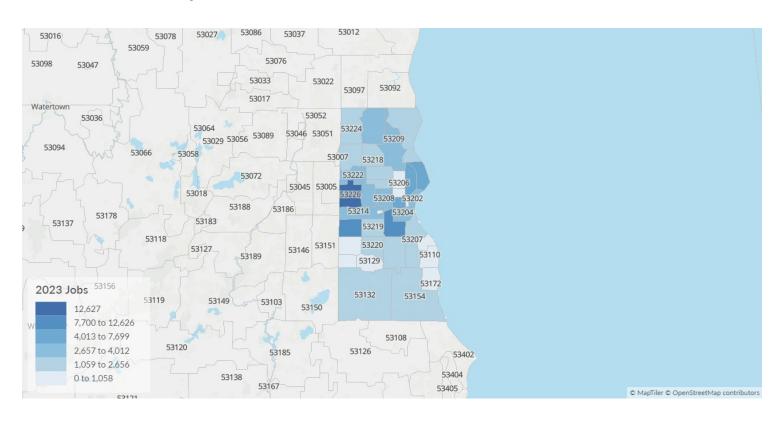
#### Class of Worker

QCEW Employees and Non-QCEW Employees

The information in this report pertains to the chosen industry and geographical area.



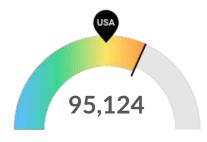
# Workforce Map





# **Executive Summary**

## Aggressive Hiring Competition Over a Deep Supply of Regional Talent



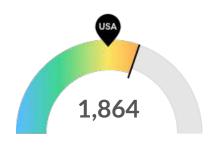
#### Supply (Jobs)

Milwaukee County, WI is a hotspot for this kind of talent. The national average for an area this size is 65,200\* employees, while there are 95,124 here.



#### **Earnings Per Job**

Earnings per job are about the same as the national average. The national average salary for Health Care and Social Assistance in an area this size is \$75,379, while in Milwaukee County, WI it is \$69,196. Earnings per jobs is the total industry earnings divided by the number of jobs in the industry.



#### **Demand (Job Postings)**

Competition from online job postings is high in Milwaukee County, WI. The national average for an area this size is 1,388\* job posting/mo, while there is 1,864 here.

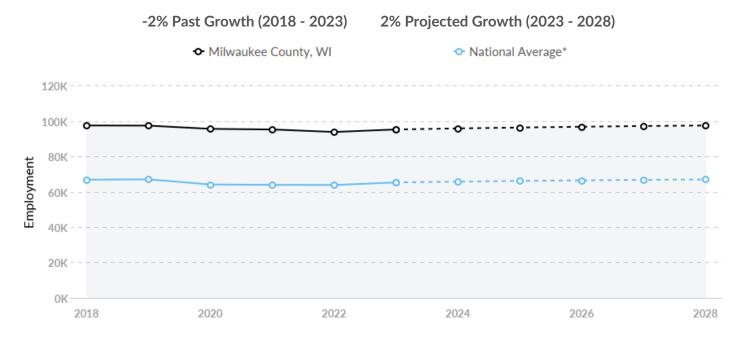
<sup>\*</sup>National average values are derived by taking the national value for Health Care and Social Assistance and scaling it down to account for the difference in overall workforce size between the nation and Milwaukee County, WI. In other words, the values represent the national average adjusted for region size.



# Supply (Jobs)

### Supply Is Higher Than the National Average

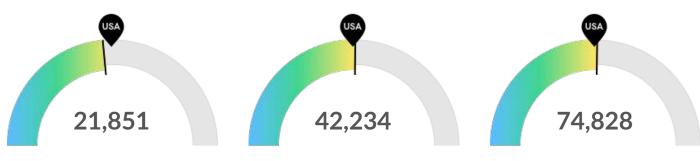
The regional vs. national average employment helps you understand if the supply of Health Care and Social Assistance is a strength or weakness for Milwaukee County, WI, and how it is changing relative to the nation. An average area of this size would have 65,200\* employees, while there are 95,124 here. This higher than expected supply may make it easier to find candidates. The gap between expected and actual employment is expected to remain roughly the same over the next 5 years.



<sup>\*</sup>National average values are derived by taking the national value for Health Care and Social Assistance and scaling it down to account for the difference in overall workforce size between the nation and Milwaukee County, WI. In other words, the values represent the national average adjusted for region size.



## Retirement Risk Is About Average, While Overall Diversity Is About Average



#### **Retiring Soon**

Retirement risk is about average in Milwaukee County, WI. The national average for an area this size is 23,797\* employees 55 or older, while there are 21,851 here.

#### **Racial Diversity**

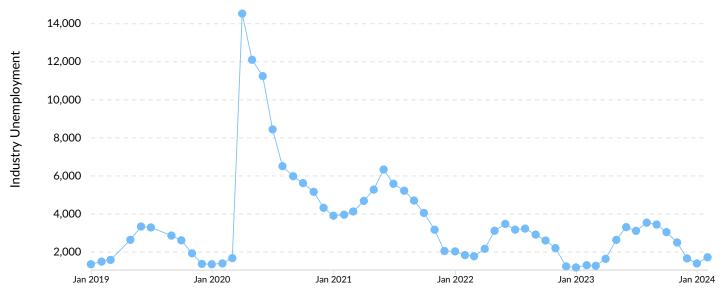
Racial diversity is about average in Milwaukee County, WI. The national average for an area this size is 41,683\* racially diverse employees, while there are 42,234 here.

#### **Gender Diversity**

Gender diversity is about average in Milwaukee County, WI. The national average for an area this size is 73,599\* female employees, while there are 74,828 here.

## **Unemployment Rate Trends**

Unemployment shown at the 2-digit sector level.

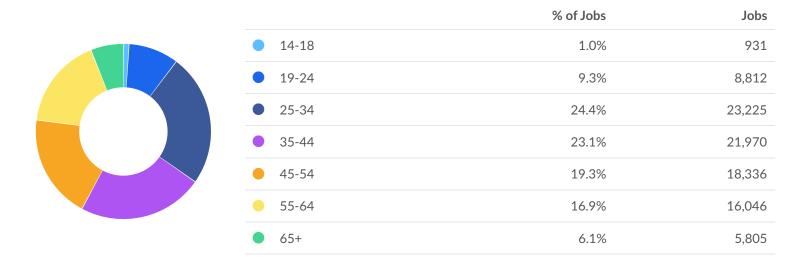


<sup>\*</sup>National average values are derived by taking the national value for Health Care and Social Assistance and scaling it down to account for the difference in overall workforce size between the nation and Milwaukee County, WI. In other words, the values represent the national average adjusted for region size.



# **Demographic Details**

## **Industry Age Breakdown**

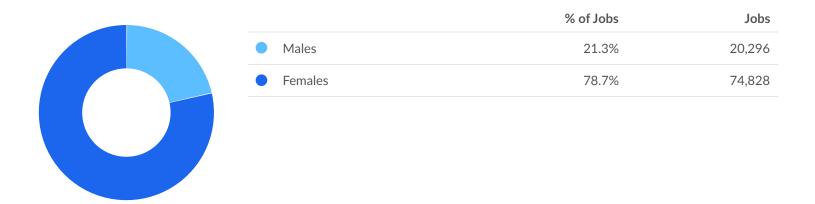


## **Industry Race/Ethnicity Breakdown**

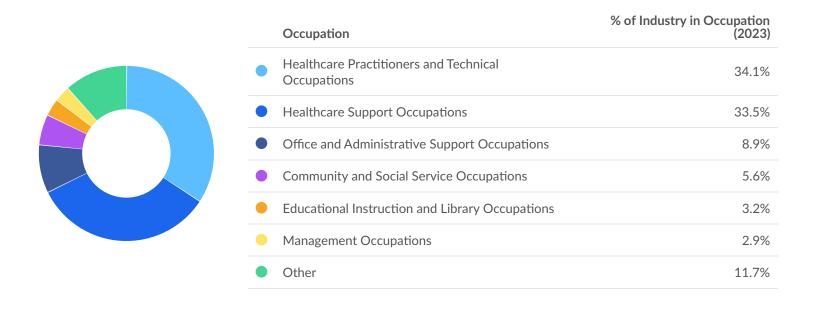




## **Industry Gender Breakdown**



## Most Jobs are Found in the Healthcare Practitioners and Technical Occupations **Industry Sector**





# Demand



#### **911 Employers Competing**

All employers in the region who posted for this job over the last 12 months.



#### 22,372 Unique Job Postings

The number of unique postings for this job over the last 12 months.



#### 27 Day Median Duration

Posting duration is 1 day longer than what's typical in the region.

Top Companies	Unique Postings	Top Job Titles	Unique Postings
Advocate Aurora Health	5,167	Registered Nurses	384
Froedtert & The Medical College	2,695	Certified Nursing Assistants	283
Ascension	2,258	Caregivers	252
Children& X27 S Wisconsin	716	Medical Surgical Registered Nur	233
Rogers Behavioral Health	364	Physical Therapists	194

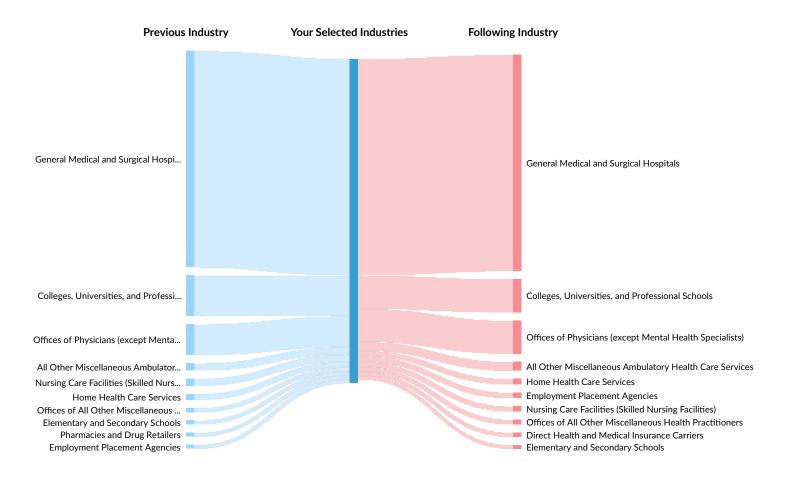


## **Industry Gain and Drain**

The table below analyzes the profiles of current and past people in your selected industries. The left column shows job transitions from other industries to your selected industries. The right column shows job transitions from your selected industries to other industries.

Please note, results are only available at the national level and the 6-digit NAICS level. Also your selection has been limited to 100 industries.

The following represents the job transitions of employees in your selected industries in the United States:



Previous Industries	Transitions
General Medical and Surgical Hospitals	651,283
Colleges, Universities, and Professional Schools	122,699
Offices of Physicians (except Mental Health Specialists)	92,804
All Other Miscellaneous Ambulatory Health Care Services	22,083

Previous Industries	Transitions
Nursing Care Facilities (Skilled Nursing Facilities)	21,305
Home Health Care Services	17,104
Offices of All Other Miscellaneous Health Practitioners	12,932
Elementary and Secondary Schools	12,081
Pharmacies and Drug Retailers	11,858
Employment Placement Agencies	11,633
Offices of Physical, Occupational and Speech Therapists, and Audiologists	10,549
All Other Professional, Scientific, and Technical Services	10,192
National Security	9,508
Specialty (except Psychiatric and Substance Abuse) Hospitals	9,390
Freestanding Ambulatory Surgical and Emergency Centers	9,329
Temporary Help Services	8,782
Junior Colleges	8,442
Direct Health and Medical Insurance Carriers	8,246
All Other Outpatient Care Centers	7,626
Full-Service Restaurants	7,543
Department Stores	6,979
Limited-Service Restaurants	5,955
Ambulance Services	5,798
Supermarkets and Other Grocery Retailers (except Convenience Retailers)	5,664
Assisted Living Facilities for the Elderly	5,646
Psychiatric and Substance Abuse Hospitals	5,394
Other Individual and Family Services	5,295
Medical Laboratories	5,222
Clothing and Clothing Accessories Retailers	5,164
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Consulting Services  Child Care Services  4,677.  Commercial Banking  4,629.  Offices of Physicians, Mental Health Specialists  4,550.  Custom Computer Programming Services  4,399.  Insurance Agencies and Brokerages  4,340.  Other General Government Support  4,142.  Computer Systems Design Services  3,993.  Continuing Care Retirement Communities  4,340.  Hotels (except Casino Hotels) and Motels  3,622.  Administration of Veterans' Affairs  5,563.  Kidney Dialysis Centers  5,368.  Kidney Dialysis Centers  5,368.  Fitness and Recreational Sports Centers  3,340.  Office Administrative Services  3,300.  Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)  Medical, Dental, and Hospital Equipment and Supplies  Merchant Wholesalers  All Other Miscellaneous Retailers  3,197.  Software Publishers  2,976.  Pharmaceutical Preparation Manufacturing  2,966.  Other Residential Care Facilities  2,976.  Warehouse Clubs and Supercenters  2,887.	Previous Industries	Transitions
Commercial Banking 4,625 Offices of Physicians, Mental Health Specialists 4,555 Custom Computer Programming Services 4,395 Insurance Agencies and Brokerages 4,340 Other General Government Support 4,143 Computer Systems Design Services 3,995 Continuing Care Retirement Communities 3,710 Hotels (except Casino Hotels) and Motels 3,622 Administration of Veterans' Affairs 3,583 Child and Youth Services 3,385 Kidney Dialysis Centers 3,340 Office Administrative Services 3,340 Outpatient Mental Health and Substance Abuse Centers 3,340 Outpatient Mental Health and Substance Abuse Centers 3,355 Merchant Wholesalers 3,275 All Other Miscellaneous Retailers 3,197 Software Publishers 2,976 Pharmaceutical Preparation Manufacturing 2,968 Other Residential Care Facilities 2,910 Warehouse Clubs and Supercenters 2,888		5,042
Offices of Physicians, Mental Health Specialists  Custom Computer Programming Services  4,392 Insurance Agencies and Brokerages  4,340 Other General Government Support  4,143 Computer Systems Design Services  3,993 Continuing Care Retirement Communities  3,710 Hotels (except Casino Hotels) and Motels  3,622 Administration of Veterans' Affairs  5,883 Child and Youth Services  3,368 Kidney Dialysis Centers  3,368 Kidney Dialysis Centers  3,368 Goffice Administrative Services  3,369 Outpatient Mental Health and Substance Abuse Centers  3,303 Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)  Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers  All Other Miscellaneous Retailers  3,276 Other Residential Care Facilities  2,976 Other Residential Care Facilities  2,976 Other Residential Care Facilities	Child Care Services	4,677
Custom Computer Programming Services 4,392 Insurance Agencies and Brokerages 4,340 Other General Government Support 4,143 Computer Systems Design Services 3,993 Continuing Care Retirement Communities 3,710 Hotels (except Casino Hotels) and Motels 3,622 Administration of Veterans' Affairs 3,533 Child and Youth Services 3,553 Kidney Dialysis Centers 3,388 Fitness and Recreational Sports Centers 3,340 Office Administrative Services 3,340 Outpatient Mental Health and Substance Abuse Centers 3,303 Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology) Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers 3,255 All Other Miscellaneous Retailers 3,197 Software Publishers 2,974 Pharmaceutical Preparation Manufacturing 2,968 Other Residential Care Facilities 2,910 Warehouse Clubs and Supercenters 2,887	Commercial Banking	4,625
Insurance Agencies and Brokerages 4,340 Other General Government Support 4,143 Computer Systems Design Services 3,993 Continuing Care Retirement Communities 3,710 Hotels (except Casino Hotels) and Motels 3,622 Administration of Veterans' Affairs 3,583 Child and Youth Services 3,553 Kidney Dialysis Centers 3,340 Office Administrative Services 3,340 Outpatient Mental Health and Substance Abuse Centers 3,340 Outpatient Mental Health and Substance Abuse Centers 3,355 Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers 3,255 All Other Miscellaneous Retailers 3,197 Software Publishers 2,976 Pharmaceutical Preparation Manufacturing 2,966 Other Residential Care Facilities 2,910 Warehouse Clubs and Supercenters 2,887	Offices of Physicians, Mental Health Specialists	4,552
Other General Government Support  Computer Systems Design Services 3,993 Continuing Care Retirement Communities 3,716 Hotels (except Casino Hotels) and Motels 3,622 Administration of Veterans' Affairs 3,583 Child and Youth Services 3,553 Kidney Dialysis Centers 3,346 Office Administrative Services 3,346 Outpatient Mental Health and Substance Abuse Centers 3,309 Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology) Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers 3,197 Software Publishers 2,976 Other Residential Care Facilities 2,916 Warehouse Clubs and Supercenters 2,887	Custom Computer Programming Services	4,392
Computer Systems Design Services 3,993 Continuing Care Retirement Communities 3,714 Hotels (except Casino Hotels) and Motels 3,622 Administration of Veterans' Affairs 3,583 Child and Youth Services 3,553 Kidney Dialysis Centers 3,346 Fitness and Recreational Sports Centers 3,346 Office Administrative Services 3,346 Outpatient Mental Health and Substance Abuse Centers 3,309 Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology) Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers 3,256 All Other Miscellaneous Retailers 3,197 Software Publishers 2,976 Other Residential Care Facilities 2,916 Warehouse Clubs and Supercenters 2,887	Insurance Agencies and Brokerages	4,340
Continuing Care Retirement Communities 3,716 Hotels (except Casino Hotels) and Motels 3,622 Administration of Veterans' Affairs 3,583 Child and Youth Services 3,553 Kidney Dialysis Centers 3,386 Fitness and Recreational Sports Centers 3,340 Office Administrative Services 3,340 Outpatient Mental Health and Substance Abuse Centers 3,303 Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology) Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers 3,255 All Other Miscellaneous Retailers 3,197 Software Publishers 2,976 Pharmaceutical Preparation Manufacturing 2,968 Other Residential Care Facilities 2,910 Warehouse Clubs and Supercenters 2,887	Other General Government Support	4,143
Hotels (except Casino Hotels) and Motels  Administration of Veterans' Affairs  Child and Youth Services  3,553  Kidney Dialysis Centers  3,344  Office Administrative Services  3,346  Outpatient Mental Health and Substance Abuse Centers  3,309  Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)  Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers  All Other Miscellaneous Retailers  3,197  Software Publishers  2,974  Other Residential Care Facilities  2,986  Warehouse Clubs and Supercenters  3,622  3,553  3,562  3,562  3,562  3,346  3,	Computer Systems Design Services	3,993
Administration of Veterans' Affairs  Child and Youth Services  Signature  Kidney Dialysis Centers  Signature  Giftness and Recreational Sports Centers  3,340  Office Administrative Services  3,340  Outpatient Mental Health and Substance Abuse Centers  3,300  Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)  Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers  3,250  All Other Miscellaneous Retailers  3,197  Software Publishers  2,974  Pharmaceutical Preparation Manufacturing  Other Residential Care Facilities  2,910  Warehouse Clubs and Supercenters  3,581	Continuing Care Retirement Communities	3,716
Child and Youth Services  Kidney Dialysis Centers  3,388 Fitness and Recreational Sports Centers  3,340 Office Administrative Services  3,340 Outpatient Mental Health and Substance Abuse Centers  3,300 Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)  Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers  3,250 All Other Miscellaneous Retailers  3,197 Software Publishers  2,976 Other Residential Care Facilities  2,986 Warehouse Clubs and Supercenters	Hotels (except Casino Hotels) and Motels	3,622
Kidney Dialysis Centers  3,386  Fitness and Recreational Sports Centers  3,340  Office Administrative Services  3,340  Outpatient Mental Health and Substance Abuse Centers  3,300  Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)  Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers  All Other Miscellaneous Retailers  3,197  Software Publishers  2,974  Other Residential Care Facilities  2,916  Warehouse Clubs and Supercenters  3,386	Administration of Veterans' Affairs	3,581
Fitness and Recreational Sports Centers  3,340 Office Administrative Services  3,340 Outpatient Mental Health and Substance Abuse Centers  3,300 Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)  Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers  All Other Miscellaneous Retailers  3,197 Software Publishers  2,974 Other Residential Care Facilities  2,916 Warehouse Clubs and Supercenters  3,340 3	Child and Youth Services	3,553
Office Administrative Services  3,340 Outpatient Mental Health and Substance Abuse Centers  3,300 Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)  Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers  3,256 All Other Miscellaneous Retailers  3,197 Software Publishers  2,974 Pharmaceutical Preparation Manufacturing  2,968 Other Residential Care Facilities  2,910 Warehouse Clubs and Supercenters	Kidney Dialysis Centers	3,388
Outpatient Mental Health and Substance Abuse Centers  Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)  Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers  All Other Miscellaneous Retailers  3,197  Software Publishers  2,974  Pharmaceutical Preparation Manufacturing  Other Residential Care Facilities  2,916  Warehouse Clubs and Supercenters	Fitness and Recreational Sports Centers	3,340
Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)  Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers  All Other Miscellaneous Retailers  3,197  Software Publishers  2,974  Pharmaceutical Preparation Manufacturing  Other Residential Care Facilities  2,910  Warehouse Clubs and Supercenters	Office Administrative Services	3,340
Life Sciences (except Nanotechnology and Biotechnology)  Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers  All Other Miscellaneous Retailers  Software Publishers  2,974  Pharmaceutical Preparation Manufacturing  Other Residential Care Facilities  2,887  Warehouse Clubs and Supercenters	Outpatient Mental Health and Substance Abuse Centers	3,309
Merchant Wholesalers  All Other Miscellaneous Retailers  Software Publishers  2,974  Pharmaceutical Preparation Manufacturing  Other Residential Care Facilities  2,910  Warehouse Clubs and Supercenters		3,274
Software Publishers  Pharmaceutical Preparation Manufacturing  2,968  Other Residential Care Facilities  2,910  Warehouse Clubs and Supercenters  2,987		3,255
Pharmaceutical Preparation Manufacturing  2,968 Other Residential Care Facilities  2,910 Warehouse Clubs and Supercenters  2,887	All Other Miscellaneous Retailers	3,197
Other Residential Care Facilities 2,910 Warehouse Clubs and Supercenters 2,887	Software Publishers	2,974
Warehouse Clubs and Supercenters 2,887	Pharmaceutical Preparation Manufacturing	2,968
	Other Residential Care Facilities	2,910
Offices of Lawvers 2839	Warehouse Clubs and Supercenters	2,887
2,000	Offices of Lawyers	2,835



Previous Industries	Transitions
Religious Organizations	2,828
Administration of Public Health Programs	2,818
Offices of Dentists	2,705
Offices of Mental Health Practitioners (except Physicians)	2,424
Professional Organizations	2,394
Educational Support Services	2,335
Offices of Real Estate Agents and Brokers	2,292
Services for the Elderly and Persons with Disabilities	2,192
Other Computer Related Services	2,173
Other Management Consulting Services	2,161
All Other Personal Services	2,139
Diagnostic Imaging Centers	2,015
Food Service Contractors	2,009
Engineering Services	1,978
Civic and Social Organizations	1,876
Research and Development in Biotechnology (except Nanobiotechnology)	1,830
All Other Miscellaneous Schools and Instruction	1,766
Surgical and Medical Instrument Manufacturing	1,752
Computing Infrastructure Providers, Data Processing, Web Hosting, and Related Services	1,750
Vocational Rehabilitation Services	1,732
Residential Mental Health and Substance Abuse Facilities	1,715
Blood and Organ Banks	1,676
Offices of Certified Public Accountants	1,662
Drugs and Druggists' Sundries Merchant Wholesalers	1,556
Electronics and Appliance Retailers	1,544
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Previous Industries	Transitions
Other Social Advocacy Organizations	1,520
Beauty Salons	1,445
Wireless Telecommunications Carriers (except Satellite)	1,362
Offices of Optometrists	1,323
Couriers and Express Delivery Services	1,323
Other Grantmaking and Giving Services	1,310
Executive Offices	1,290
Other Scientific and Technical Consulting Services	1,251
HMO Medical Centers	1,204
Residential Intellectual and Developmental Disability Facilities	1,195
Offices of Chiropractors	1,180
Commercial and Institutional Building Construction	1,161
Marketing Consulting Services	1,155
All Other Support Services	1,133
Portfolio Management and Investment Advice	1,114
Lessors of Residential Buildings and Dwellings	1,090
Cosmetics, Beauty Supplies, and Perfume Retailers	1,087
Family Planning Centers	784
Temporary Shelters	536
Emergency and Other Relief Services	360
Other Community Housing Services	323
Community Food Services	295
Following Industries	Transitions
General Medical and Surgical Hospitals	651,283
Colleges, Universities, and Professional Schools	100,267



Following Industries	Transitions
Offices of Physicians (except Mental Health Specialists)	99,538
All Other Miscellaneous Ambulatory Health Care Services	26,474
Home Health Care Services	16,629
Employment Placement Agencies	16,533
Nursing Care Facilities (Skilled Nursing Facilities)	15,252
Offices of All Other Miscellaneous Health Practitioners	14,530
Direct Health and Medical Insurance Carriers	12,665
Elementary and Secondary Schools	11,119
Temporary Help Services	10,769
Freestanding Ambulatory Surgical and Emergency Centers	10,697
All Other Professional, Scientific, and Technical Services	10,030
Specialty (except Psychiatric and Substance Abuse) Hospitals	9,040
Offices of Physical, Occupational and Speech Therapists, and Audiologists	8,608
All Other Outpatient Care Centers	7,952
Junior Colleges	7,816
Administration of Veterans' Affairs	6,781
Administrative Management and General Management Consulting Services	6,399
Pharmacies and Drug Retailers	6,132
Pharmaceutical Preparation Manufacturing	5,776
Insurance Agencies and Brokerages	5,389
Offices of Physicians, Mental Health Specialists	5,213
Medical Laboratories	5,160
Psychiatric and Substance Abuse Hospitals	5,092
National Security	4,904



Following Industries	Transitions
Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)	4,794
Custom Computer Programming Services	4,734
Other Individual and Family Services	4,412
Software Publishers	4,195
Other General Government Support	4,175
Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers	4,131
Office Administrative Services	4,052
Computer Systems Design Services	3,874
Research and Development in Biotechnology (except Nanobiotechnology)	3,636
Surgical and Medical Instrument Manufacturing	3,625
Ambulance Services	3,514
Commercial Banking	3,466
All Other Miscellaneous Retailers	3,382
Administration of Public Health Programs	3,376
Kidney Dialysis Centers	3,323
Outpatient Mental Health and Substance Abuse Centers	3,057
Child Care Services	3,038
Other Computer Related Services	2,995
Offices of Real Estate Agents and Brokers	2,974
Assisted Living Facilities for the Elderly	2,747
Full-Service Restaurants	2,710
Other Management Consulting Services	2,643
Continuing Care Retirement Communities	2,601
Offices of Lawyers	2,582



Following Industries	Transitions
Professional Organizations	2,525
Offices of Mental Health Practitioners (except Physicians)	2,488
Engineering Services	2,479
Offices of Dentists	2,318
Other Residential Care Facilities	2,172
Computing Infrastructure Providers, Data Processing, Web Hosting, and Related Services	2,065
Child and Youth Services	2,015
Department Stores	1,996
Clothing and Clothing Accessories Retailers	1,992
Limited-Service Restaurants	1,964
Diagnostic Imaging Centers	1,964
Drugs and Druggists' Sundries Merchant Wholesalers	1,944
Supermarkets and Other Grocery Retailers (except Convenience Retailers)	1,893
Fitness and Recreational Sports Centers	1,890
All Other Personal Services	1,865
Religious Organizations	1,844
Educational Support Services	1,814
Hotels (except Casino Hotels) and Motels	1,812
Services for the Elderly and Persons with Disabilities	1,759
Offices of Certified Public Accountants	1,663
Other Scientific and Technical Consulting Services	1,602
Blood and Organ Banks	1,566
Vocational Rehabilitation Services	1,530
All Other Miscellaneous Schools and Instruction	1,379
Civic and Social Organizations	1,350
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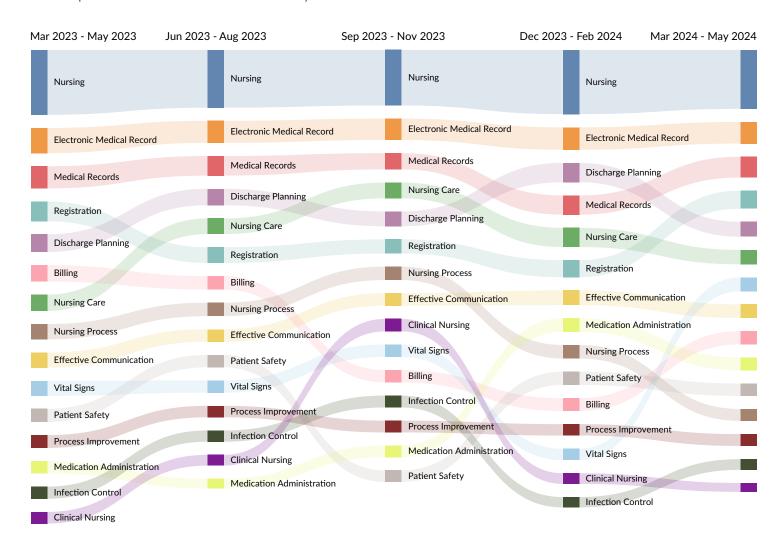
Following Industries	Transitions
Portfolio Management and Investment Advice	1,333
Analytical Laboratory Instrument Manufacturing	1,333
Executive Offices	1,328
Residential Mental Health and Substance Abuse Facilities	1,320
Marketing Consulting Services	1,247
HMO Medical Centers	1,237
All Other Support Services	1,212
Police Protection	1,166
Other Social Advocacy Organizations	1,163
Warehouse Clubs and Supercenters	1,155
Offices of Other Holding Companies	1,155
Human Resources Consulting Services	1,125
Other Accounting Services	1,061
Commercial and Institutional Building Construction	1,055
Wholesale Trade Agents and Brokers	1,007
Offices of Optometrists	1,006
Other Grantmaking and Giving Services	982
Family Planning Centers	894
Lessors of Residential Buildings and Dwellings	799
Offices of Chiropractors	783
Residential Intellectual and Developmental Disability Facilities	729
Temporary Shelters	356
Emergency and Other Relief Services	342
Community Food Services	271
Other Community Housing Services	207



# What skills are they posting for?

## Top 15 Skills for All Job Types by Quarter

Skills help us understand the direction an industry is headed.



## **Gross Regional Product (GRP)**

\$6.9B	\$685.1M	\$102.8M	\$7.7B
Earnings (2023)	Property Income (2023)	Taxes (2023)	Total GRP (2023)





# **Industry Requirements**

Purchases from	In-region Purchases	Imported Purchases	<b>Total Purchases</b>
Corporate, Subsidiary, and Regional Managing Offices	\$245,664,676	\$1,338,414	\$247,003,090
Lessors of Residential Buildings and Dwellings	\$207,288,687	\$451,681	\$207,740,367
Temporary Help Services	\$178,914,296	\$6,171	\$178,920,467
Offices of Real Estate Agents and Brokers	\$103,466,961	\$72,225,666	\$175,692,627
Portfolio Management and Investment Advice	\$155,133,955	\$9,604,068	\$164,738,023